

AWARD OF CONTRACT NOTICE

- a) **Project name: "Modernization and restructuring of the road sector"**
- b) **Assignment: "Development of National Standards for Routine and Periodic Maintenance of Public Roads" (Maintenance Consultant)**
- c) **The names of all consultants on the short list (Consultants those submitted proposals are marked in italic mode):**

I. "EGIS International", Guyancourt, France;

II. Joint Venture:

i) "Institut IGH" d.d., Zagreb, Croatia - leading partner;

ii) "WS Atkins" Ltd, Epsom, Surrey, UK - partner;

with subcontractor: Law Office "Porobija & Porobija", Zagreb, Croatia

III. Joint Venture:

i) "KVL Bauconsult" GmbH, Berlin, Germany - leading partner;

ii) "KREBS + KIEFER Eastern Europe" GmbH & CoKG, Darmstadt, Germany - partner;

IV. Joint Venture:

i) "Ramboll Danmark" A/S, Copenhagen, Denmark - leading partner;

ii) "IRD Engineering" S.r.l., Rome, Italy - partner;

iii) "Mobilita Evolva" d.o.o., Zagreb, Croatia - partner;

V. Joint Venture:

i) "SPEA Engineering" S.p.A., Rome, Italy - leading partner,

ii) "SAFEGE" d.o.o., Zagreb, Croatia - partner;

with subcontractor: "IPZ" d.d., Zagreb, Croatia

- d) **The overall technical scores and scores assigned for each criterion and sub - criterion to each consultant:**

1. "EGIS International"

Criteria/Sub-Criteria	Maximum Scores	Average Scores
Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):	40	36
Key Expert's qualifications and competence for the Assignment	50	44
Transfer of knowledge (training) program (relevance of approach and methodology):	5	4,5
Participation by nationals among proposed Key Experts	5	0,3
Total	100	84,8

2. Joint Venture:

- i) "Institut IGH" d.d., Zagreb, Croatia - leading partner;
- ii) "WS Atkins" Ltd, Epsom, Surrey, UK - partner;

with subcontractor: **Law Office "Porobija & Porobija"**, Zagreb, Croatia

Criteria/Sub-Criteria	Maximum Scores	Average Scores
Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):	40	36,8
Key Expert's qualifications and competence for the Assignment	50	44
Transfer of knowledge (training) program (relevance of approach and methodology):	5	4,3
Participation by nationals among proposed Key Experts	5	0,7
Total	100	85,8

3. Joint Venture:

- i) "KVL Bauconsult" GmbH, Berlin, Germany - leading partner;
- ii) "KREBS + KIEFER Eastern Europe" GmbH & CoKG, Darmstadt, Germany - partner;

Criteria/Sub-Criteria	Maximum Scores	Average Scores
Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):	40	22,9
Key Expert's qualifications and competence for the Assignment	50	22,9
Transfer of knowledge (training) program (relevance of approach and methodology):	5	2,1
Participation by nationals among proposed Key Experts	5	3,6
Total	100	51,5 - not qualified

4. Joint Venture:

- i) "Ramboll Danmark" A/S, Copenhagen, Denmark - leading partner;
- ii) "IRD Engineering" S.r.l., Rome, Italy - partner;
- iii) "Mobilita Evolva" d.o.o., Zagreb, Croatia - partner;

Criteria/Sub-Criteria	Maximum Scores	Average Scores
Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):	40	33,1
Key Expert's qualifications and competence for the Assignment	50	41,4
Transfer of knowledge (training) program (relevance of approach and methodology):	5	3
Participation by nationals among proposed Key Experts	5	1,6
Total	100	79,1

5. Joint Venture:

- i) "SPEA Engineering" S.p.A., Rome, Italy - leading partner,
- ii) "SAFEGE" d.o.o., Zagreb, Croatia - partner;

with subcontractor: "IPZ" d.d., Zagreb, Croatia

Criteria/Sub-Criteria	Maximum Scores	Average Scores
Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):	40	30,2
Key Expert's qualifications and competence for the Assignment	50	42,3
Transfer of knowledge (training) program (relevance of approach and methodology):	5	4,4
Participation by nationals among proposed Key Experts	5	1,3
Total	100	78,2

e) The prices offered by each consultant as red out and as they have been evaluated

1. "EGIS International"

Total price of the financial proposal (excluding VAT) and evaluated price: 548.931,00 EUR

2. Joint Venture:

- i) "Institut IGH" d.d., Zagreb, Croatia - leading partner;*
- ii) "WS Atkins" Ltd, Epsom, Surrey, UK - partner;*

with subcontractor: Law Office "Porobija & Porobija", Zagreb, Croatia

Total price of the financial proposal (excluding VAT) and evaluated price: 724.532,00 EUR

3. Joint Venture:

- i) "Ramboll Danmark" A/S, Copenhagen, Denmark - leading partner;*
- ii) "IRD Engineering" S.r.l., Rome, Italy - partner;*
- iii) "Mobilita Evolva" d.o.o., Zagreb, Croatia - partner;*

Total price of the financial proposal (excluding VAT) and evaluated price: 589.451,00 EUR

4. Joint Venture:

- i) "SPEA Engineering" S.p.A., Rome, Italy - leading partner,*
- ii) "SAFEGE" d.o.o., Zagreb, Croatia - partner;*

with subcontractor: "IPZ" d.d., Zagreb, Croatia

Total price of the financial proposal (excluding VAT) and evaluated price: 690.500,00 EUR

f) The final combined scores and the final ranking of the consultants

1. "EGIS International"

Final score: 87,84 Rank: 1

2. Joint Venture:

- i) "Institut IGH" d.d., Zagreb, Croatia - leading partner;*
- ii) "WS Atkins" Ltd, Epsom, Surrey, UK - partner;*

with subcontractor: Law Office "Porobija & Porobija", Zagreb, Croatia

Final score: 83,79 Rank: 2

3. Joint Venture:

- i) "Ramboll Danmark" A/S, Copenhagen, Denmark - leading partner;*
- ii) "IRD Engineering" S.r.l., Rome, Italy - partner;*
- iii) "Mobilita Evolva" d.o.o., Zagreb, Croatia - partner;*

Final score: 81,90 Rank: 3

4. Joint Venture:

- i) "SPEA Engineering" S.p.A., Rome, Italy - leading partner,*
- ii) "SAFEGE" d.o.o., Zagreb, Croatia - partner;*

with subcontractor: "IPZ" d.d., Zagreb, Croatia

Final score: 78,46

Rank: 4

g) The name of the successful consultant and the total price, duration and summary scope of the contract

g.I. The name of the successful consultant:

*"EGIS International", 15 avenue du Centre - CS 20538 Guyancourt
78286 Saint-Quentin-en-Yvelines Cedex - France*

g.II. The total price (including VAT): 686.163,75 EUR

g.III. Contract duration: 11 months from the commencement date

g.IV. Summary scope of the contract:

1. Objective of the assignment

The detailed requirements are presented in the Scope of Services (C) and will be subject to working consultations with HAC, ARZ, HC, HAC-ONC, ŽUCs and the World Bank during the assignment. It is required that any work carried out under this contract should be closely coordinated with the Ministry of Sea, Transport and Infrastructure (MSTI) and its MARS Project Implementation Unit.

The main goal of the assignment is to develop unified and consistent national standards for routine and periodic maintenance of all public roads to be used for:

- planning of maintenance activities;
- budgeting purposes;
- procurement of maintenance works;
- determining KPI's and associated operational targets to monitor the underlying business drivers related to road asset management, and which are relevant to each company, and which could be used as a basis for reporting to MSTI;
- determining service levels and end-performance standards for maintenance works/activities;

It should be taken into account that the maintenance standards will be eventually incorporated into the Road Asset Management System (RAMS) being developed under a different assignment.

The following **principles** need to be considered in the development of standards:

- Rationalised number of indicators (for reasonable cost of monitoring).
- Basic aim is an appropriate and safe standard of service for road users; performance criteria to be set according to relative importance and affordability.
- Performance standards should be workable (in terms of achievability and measurement/control/calculation of works done) and affordable for the desired service level.
- Additional **basic aims**:
 - preservation of the road asset,
 - the basis for quality control and performance monitoring in accordance with contractual requirements (service agreements of performance-based contracts),
 - tool for defining preventive and periodic maintenance programmes.

➤ **Questions to be addressed**

- Is the performance standard specific (concrete), measurable, achievable, results-oriented, time-bound?
- Does the standard conflict with the company's standard technical specifications?
- Is the standard in line with the company's objectives and desires?
- Does the performance standard focus on what really matters (i.e., focus on the infrastructure/procedures which really do result in infrastructure preservation and the promotion of traffic safety)?

2. Scope of work

The Consultant's tasks will include, but will not be limited to the following tasks:

- (1) **Analysis of the existing legal framework** related to road maintenance, maintenance standards (if any), contractual arrangements and maintenance practices at HAC, ARZ, HC and ŽUC.
- (2) **Development of a draft proposal** of maintenance standards for all public roads (in the form of service levels and end-performance standards), including necessary changes in relevant legal provisions (laws and implementing regulations).
- (3) **Conducting a workshop** with counterparts' participants explaining the proposals and receiving comments and proposals from the participants.
- (4) **Detailing the modifications** in relevant legal provisions (laws and implementing regulations) for submission to MSTI.
- (5) **Detailing the end-performance maintenance standards** for public road network taking into due consideration the comments/proposals received.
- (6) **Preparation of a training program** and conducting training in the use of the maintenance standards.
- (7) **Regular reporting** to the Committee for the development of public roads maintenance standards on the business activities.